

CA Future of Work Commission

Wendy McCoy, Offering Leader IBM Cognitive
Applications

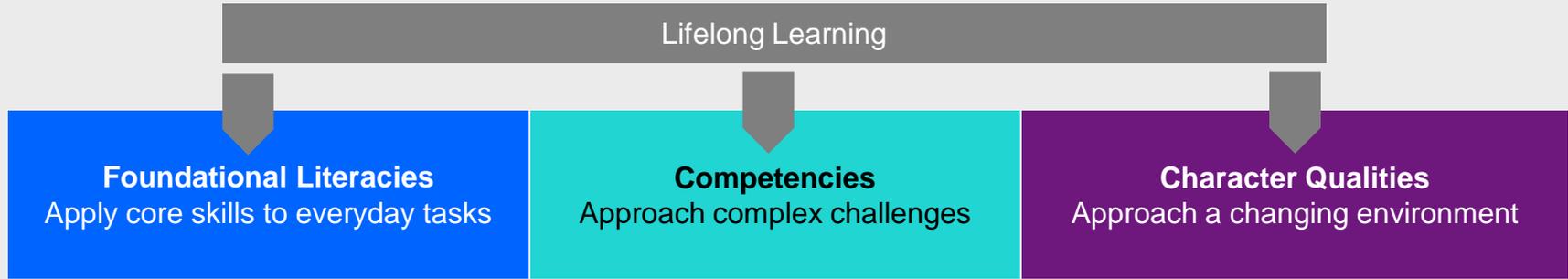


“Companies are being massively disrupted by technology and they have a desperate need for their employees to reskill themselves for the digital age.”

Diane Gherson

Chief Human Resource Officer, IBM
Forbes, August 2018

Required 21st Century Skills



1. Literacy
2. Numeracy
3. Scientific Literacy
4. Info. & Comm. Technologies (ICT) Literacy
5. Financial Literacy
6. Cultural & Civic Literacy

7. Critical Thinking/
Problem-Solving
8. Creativity
9. Communication
10. Collaboration

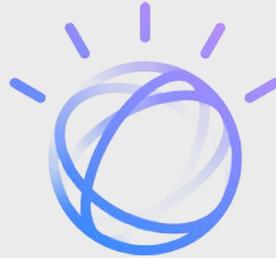
11. Curiosity
12. Initiative
13. Persistence/Grit
14. Adaptability
15. Leadership
16. Social & Cultural Awareness

Source: World Economic Forum: 'New Vision for Education – Unlocking the Potential of Technology'

Augment intelligence with AI

Watson is built to *amplify human capabilities*, not to compete with them.

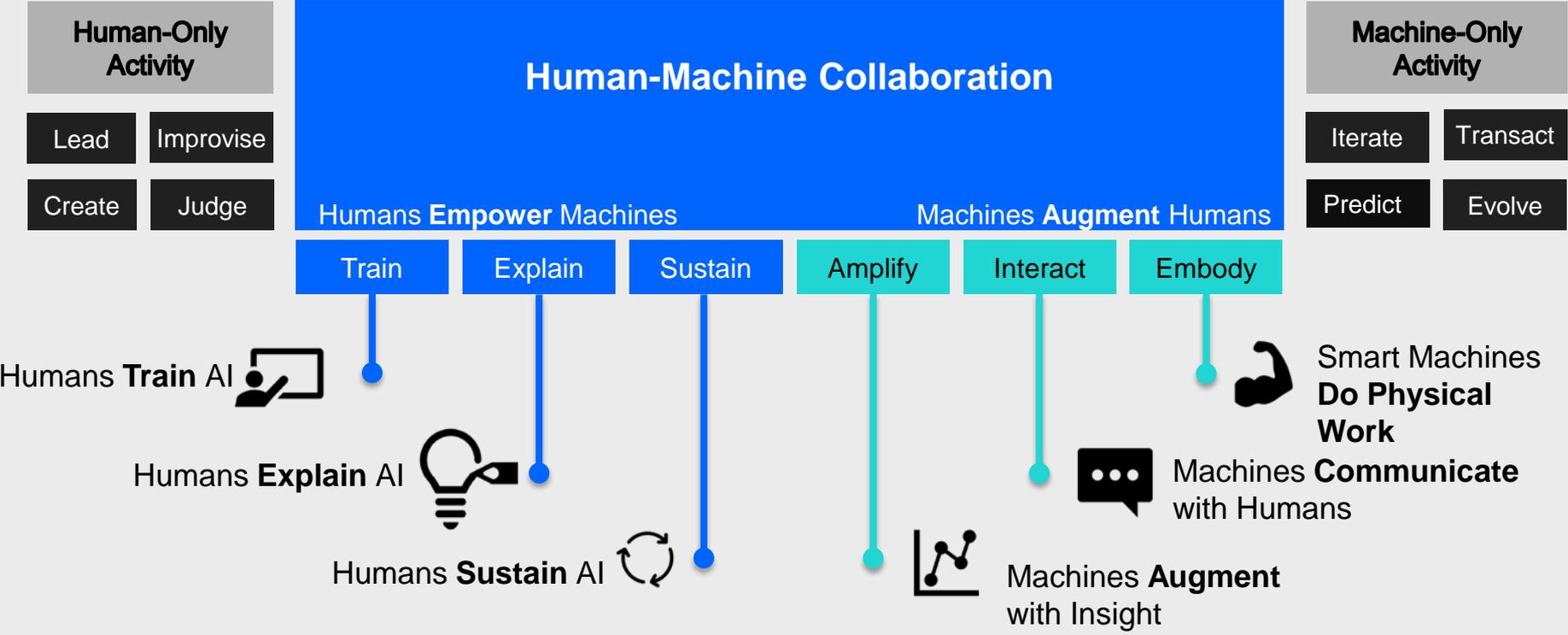
Humans excel at
Common sense
Morals
Imagination
Compassion
Abstraction
Dilemmas
Dreaming
Generalization



Systems excel at
Locating knowledge
Pattern identification
Natural language
Machine learning
Eliminating bias
Endless capacity
Text & video analysis

Human + Machine

The Missing Middle



Source: Accenture AI and Safety: 6 rules for Reimagining Jobs in the Age of Smart Machines

Applications for the internal workforce

Provide exceptional candidate experience

Reduce time to hire while increasing quality and managing budget

Accelerate new hire time-to-productivity while reducing attrition

Drive talent mobility

Develop critical skills necessary for business transformation

Reduce attrition of high potentials

Reduce call center times and increase employee satisfaction

Consulting Offerings

Talent Acquisition



Watson Candidate Assistant



Watson Recruitment



Talent Acquisition Suite



IBM Employee Assessments

Job recommendations & candidate profile

Candidate recommendations

Skills & capabilities

New hire Info

Expertise Development



Personalized Learning

Tailored activities



Cognitive Content Collator

Learning objects



Watson Career Coach

Career guidance



IBM Talent Frameworks

Skills, Competencies



ACE Feedback

Constructive feedback

Employee Care



Employee Chatbots

Real-time answers



Watson Virtual Agent for HR

Fully augmented HR Service Center



Cognitive Agent Assist



Watson-powered HCM

Chat UI



Robotics Process Automation

Optimized transactions

Augmented Intelligence Layer

Enterprise HR Systems

Cloud Infrastructure

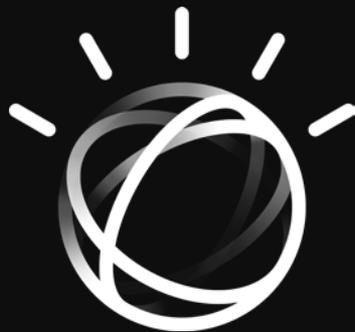
Watson Assistant – Future of virtual agents

Today

- Industry Verticals
- Channel integrations – slack, facebook messenger
- Skill routing
- Sentiment analysis for human hand-off
- Feedback and interaction data
- Search skill finds answers in available documents
- Webhooks to call external APIs
- Train by using existing customer service logs*

The future

- Master Bot – a single agent persona that can orchestrate an experience across multiple trained agents within the environment
- Increased dialogue sophistication – context and the trouble with pronouns in multi-turn dialogue
- Linking predictive AI skills to agents
- Agents self-learning *



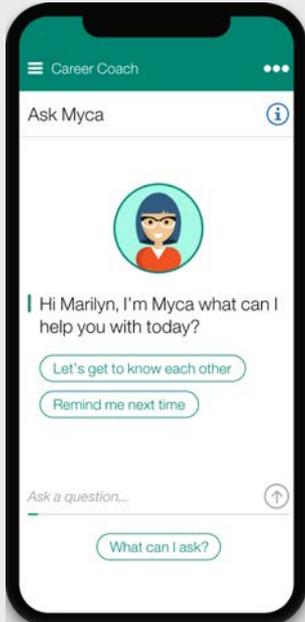
Demo

IBM Watson Career Coach

Drive *engagement and internal mobility* with a personal career GPS.

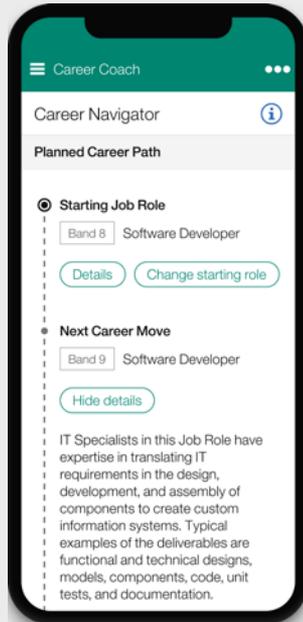
Ask

Employees can chat about career-related questions



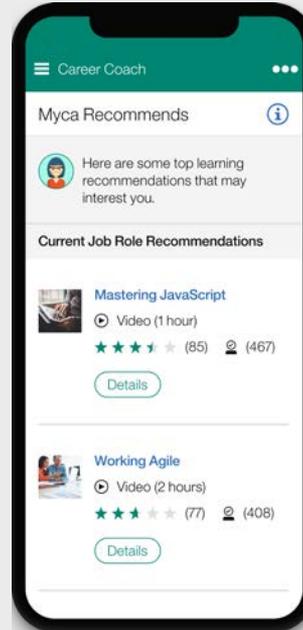
Plan

Help employees choose and follow the right career path



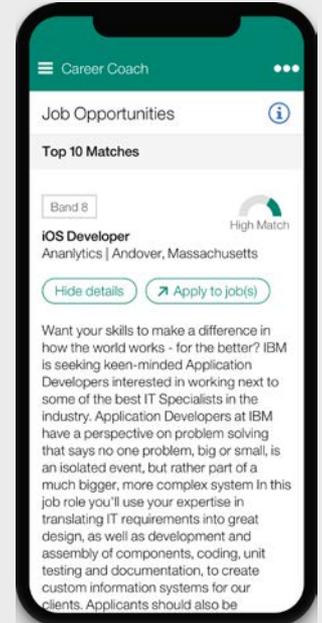
Prepare

Provide personalized learning recommendations



Achieve

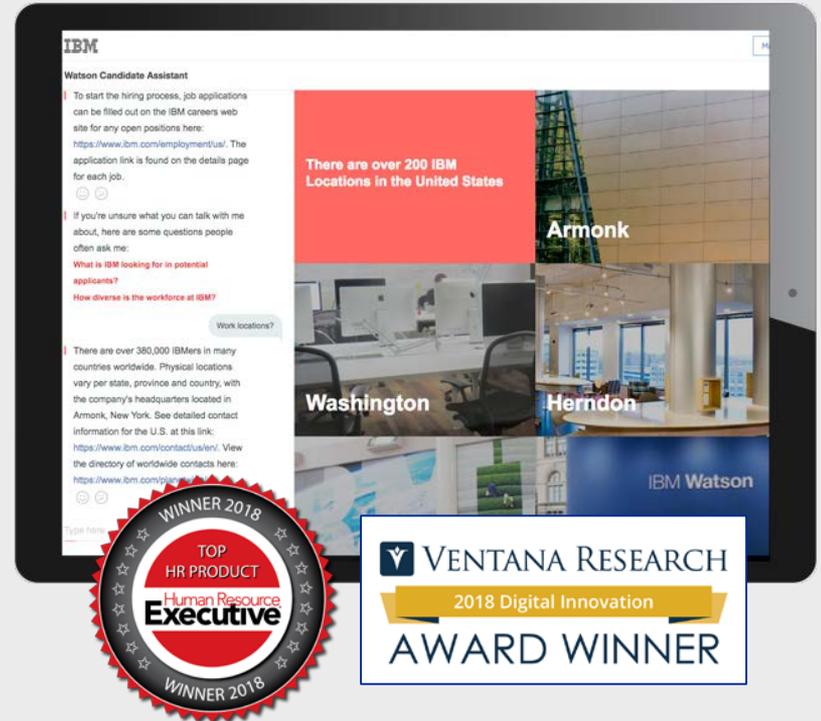
Identify internal openings and allow them to apply



IBM Watson Candidate Assistant

Deliver a *better candidate experience* that results in the right candidates applying to the right jobs.

- Unique job match—results in 64% of candidates more likely to get to face to face interview
- 86% of jobseekers opt to use Watson looking over keyword search
- Candidate analytics provide insight to recruiters
- Trained on over 65 common job seeker questions
- Fast deployment—in as little as three weeks



IBM Watson Recruitment

Drive *efficiency and effectiveness* in the hiring process.

- Prioritize job requisitions
- Score applicants based on predicted success
- Analyze for adverse impact
- Find the best match
- Gain real-time market insights

